


CITY OF FAIRBANKS PURCHASING DEPARTMENT

 TABULATION OF BIDS		DESCRIPTION: Custom 100' (minimum) Rear Mount Aerial Ladder Platform Quint Fire Apparatus with Equipment		PROJECT: 100' AERIAL QUINT FIRE APPARATUS				
				BID NUMBER: ITB-19-03 BID DUE DATE: 2/22/2019 @ 2:00 PM				
RECOMMEND: General Fire Apparatus		SHEET 1 OF 1						
REASON: Apparent Low & Responsive Bidder per Specifications		VENDOR: General Fire Apparatus		KME Fire Apparatus				
		ADDRESS: Spokane, WA 99202		Nesquehoning, PA 18240				
		PHONE NO: 509-535-4255		570-413-3450				
		CONTACT: Brenden Feist		Ryan Slane				
		Sales/Operations Manager		Sales Representative				
APPROVED		brendenf@generalfire.com		rlslane@kmeffire.com				
DATE: 2/22/2019								
				True North Emergency Equipment				
				Hillsboror-OR, Marysville, WA				
				970-673-2698				
				Josh Larson				
				Inside Sales Support Coordinator				
				jl Larson@truenorthernemergency.com				
ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
	BASE BID AMOUNT			\$1,353,140.00		\$1,419,032.19		\$1,353,825.00
	* ATTEMPT TO EQUAL BIDS BASED ON PROPOSAL SPECIFICS COMPONENTS			\$1,374,159.00		\$1,454,974.19		\$1,370,675.00
	1. BASE PRICE							
	2. +/- Direct Tank Fill		included		included		additional cost	
	3. 3 Year Warranty		\$6,700.00		\$22,192.00		\$12,163.00	
	4. +/- Rear Wheel overlay		not provided		included		not provided	
	5. Foam System		\$6,350.00		\$6,000.00		included	
	6. 100 Gallon Fuel Tank		\$1,433.00		not available		included	
	7. Pump Upgrade		\$5,439.00		\$6,000.00		\$5,447.00	
	8. Pump Controls		\$1,097.00		\$2,500.00		\$1,710.00	
	9. Misc. Considerations							
	a. Radio		included		included		upcharge	
	b. Knox		included		included		upcharge	
	c. Rear bumper		included		included		upcharge	
	d. Roof ladder platform bracket		included		included		upcharge	
	e. POSS front camera recording system		included		included		upcharge	
								*not a true reflection of total price as some necessary items include upcharge or additional costs
	TOTAL PRICE:		\$1,374,159.00		\$1,454,974.19		1,370,675.00*	
	LOCAL PREFERENCE:		N/A		N/A		N/A	
	DISCOUNT:							
	NET PRICE		\$1,374,159.00		\$1,454,974.19		1,370,675.00*	